



NORTH CAROLINA ADULT SOCCER ASSOCIATION

BOARD MEETING MINUTES

December 13, 2021

Call to Order: 7:08pm

Roll Call: Sam Cohen, Donna Langdon, Paul James, Alex Vidaurri, Vance Carlisle, Jeremy Mikell, Matt Friedman, Laura Collins, Darius Ejlali

Not Present: Bob Kepner, Charles Gomes, Mike Unwin, Emmanuel Sarkorh

Quorum determination

Officer & Staff

Reports

- President – Hello All, there is a lot to cover tonight. First big Thank You to many. The Carolinas Cup, 73 teams, and over 1000 players, Congratulations to all the Champions. First ever Over 40 Women's division and Champions ABASA United. Overall, tournament was a great success. There were some hiccups, opportunities for us to learn and tighten up. The great weather did help. Lots to Thank.

The NC Fusion had arranged a team check in, food vendor and beer sales at the tournament and the week before, all arrangements had fallen apart. NC Fusion contacted NCASA former President, Scott Eisenbraun to assist. Scott managed to secure Foothills Brewery Tasting Room for team check-in and Small Batch Brewery to sell beer.

To SCASA, Sofia Hernandez, Racheal Marchant, and their spouses for all their hard work. Ulises Vega came to us from First Flight League, and he managed our social media postings to Twitter, Instagram and Facebook.

A special thanks to our referees, Kevin Broadley as our assignor, Jeremy Mikell coordinator and the all the other committed officials, they are a huge help.

Next, our volunteers, Laura Collins, Donna Langdon, and Alex Vidaurri were invaluable. To Cindy Morrison for rostering and tournament administration and Darius Ejlali for his commitment to the tournament, Thank you.

Tonight, we will be approving our 2022 Budget to submit to membership to be voted on at the 2022 Annual General Meeting. Discussions on the Constitution and Bylaw updates.

Thank you to Donna Langdon for all the tedious work put in to shaping up our governing documents.

Safe Sport Policy will be addressed. And lastly our NCASA elections that will be held at the AGM.

- Executive Director – The Carolinas Cup has been the focus. Having 73 teams set up a lot of logistics. I echo everything our President stated, great event, great weather, and minimum problem areas.

NCASA still has four Discipline and Appeal cases to conclude.

- Vice-President – The Carolinas Cup was a huge success. The biggest and best Cup NCASA has held, we really raised the bar. Thank you to this board for all their hard work from this past year to help build NCASA back up.
- Treasurer’s Report – November P&L and Balance sheets arrived late but will be circulated.

Approval of Minutes

- Minutes for the November 15, 2021, meeting were approved unanimously.

Growth Initiative

- Registration Report – Registration report has been submitted. NCASA registration numbers combing all categories are well over 10,000. Our numbers are strong and looking very positive for next year.
- First-Year-League Updates: The three new leagues in 2021, First Flight Soccer, Charlotte Independence Soccer Club and Seashore Soccer League have been successful. NCASA will work to assist AC Sandhills since they never really got off the ground with their adult league.
- New League Update – Potential new league for 2022 is High County Soccer League in Boone.

Competitions

- Carolinas Cup – 2021 Cup a huge success. Many areas of tournament management to be addressed by the Cup Committee to ensure another successful Cup in 2022.
- Celebrate the Tatas – On December 9th, Sam Cohen, Darius Ejlali and Cindy Morrison presented a \$15,000 donation to Atrium Health / Levine Cancer Institute in Charlotte, NC. The previous month, on Nov. 22nd NCASA also presented a \$15,000 donation to Novant Health Foundation. A total of \$30,000 donated for mammograms for the uninsured and under-insured.

Organizing Committees

- AGM Committee – no updates
- Election Committee – no updates. Nomination deadline January 7th. Another Nomination Letter will be circulated to the membership. The nomination letter has been circulated to the membership.
- Awards Committee – Award descriptions have been updated and will go out to membership.
- D&A Updates – NCASA has four more cases.

Board Q&A (10 Minutes) - none

Old Business – none

New Business (motions)

2022 NCASA Budget

Motion to approve 2022 calendar year budget to be presented to Council for approval at the NCASA Annual General Meeting was approved unanimously.

Text of motion/budget included at end of minutes.

Old & New Business (discussions)

NCASA Constitution and Bylaws update intended to make Constitution & By-laws consistent (with each other and with USASA requirements) and to streamline/clarify language and make consistent with current operations; the update is not intended to make any significant substantive changes. The PURPOSE of the Constitution is to be a legal document that contains the fundamental principles according to which an organization is acknowledged to be governed, while bylaws are the rules an organization makes to control the action of its members.

Safe Sport Policy - NCASA continues to shape the Safe Sport Policy. USASA Governance Committee are drafting a USASA Policy and working on a state level policy template to help states. Based on what we have seen, the policy will require all NCASA Board members and the Board members of NCASA member leagues to take the SafeSport training.

Elections – Nomination Committee has contacted all the incumbents, and all are running except for the VP of Men's Competition. Deadline for nominations is January 7, 2022.

Takeaways/To Do Item Wrap-up – none

Thoughts & Visions

It has been a very positive 2021, exceeded our expectations.

For the Good of the Game / Announcements

Adjournment – Paul James made a motion, Donna Langdon seconded – adjourned at 8:40pm.

2021 NCASA REGISTRATION REPORT

	2021 Player Registrations											Projections			2020 Player Registrations				
	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	As of Dec 6	2021 TOTAL	2021 PROJ	% of Proj.	# Players 3/16/20	# New Players	# Fall Players 2020	
ABASA		274	429	26	5	350	30		121	177	17	3	1432				932	0	932
AC Sandhills																	29	2	31
Catawba	22	3	9	13	4	44		1	50				146			41	20	61	
Charlotte Independence					10	128	2	249	90	6			485						
CPSL	97	360	27	13	4		15	38	85	18	4		661			511	103	614	
First Flight League		71	241	35	31	28	22	26	16	14			484			0	0	0	
Metrolina			423	17	8	1	4	69	200	5			727			608	80	688	
NCASA Annual Pass					7	26	2	12			1		48			5	2	7	
Pitt Greenville			35	53	3	22		24	28	17			182			135	-1	134	
Premier Adult								104	26				130			106	12	118	
Seashore Soccer League			10	34	13	1	1	5	7	2			73			0	0	0	
Swansboro			112	49	22	7	3	101	12	5	1		312			199	79	278	
TASL	899	185	98	56	445	230	631	236	95	51			2926			2041	372	2413	
Wilmington	142	138	35	89	115	26	47	99	15	6			712			477	-3	474	
Winston Salem		63	49	7	1			35	33	4	8	1	201			199	19	218	
TOTAL PLAYERS	1160	1094	1468	392	668	863	757	999	778	305	31	4	8519	5500	155%	5283	685	5968	

Tournament Only Passes

Temporary Passes 27

Beer City Cup	879
Carolinas Cup Charleston	24
Carolinas Cup WS	338
Celebrate the Tatas	46
Queen City Cup	175
USASA Adult Soccer Fest	1

TOTAL 1463

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2022 NCASA Budget

Whereas, the NCASA Council is required to approve the NCASA budget each year,

2022 NCASA Budget

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Be it resolved that the NCASA Board approves the following budget for calendar year 2022 to be presented to the Council for approval at the NCASA Annual General Meeting on January 22, 2022:

NORTH CAROLINA ADULT SOCCER ASSOCIATION

2022 Proposed Budget

(Jan 2022 - Dec 2022)

Proposed Budget 2022

# Regular Player Registrations	8,500	(1)
# Single Event Registrations	1,000	

INCOME

Interest	\$	250	
League Income			
Player Registration	\$	255,000	
Single Event Registration	\$	15,000	
Total League Income	\$	270,000	
Tournaments			
Hosting fees	\$	75	
Carolinas Cup	\$	37,500	(2)
Celebrate The Ta Ta's	\$	4,500	
Total Tournaments Income	\$	42,075	
International Games		Not budgeted	
League Affiliation Fees	\$	700	(3)
Other Income			
Grants		Not budgeted	
Misc. Income (Donation, Merch. Sales, etc.)		Not budgeted	
Total Other Income			
TOTAL INCOME	\$	313,025	

EXPENSES

Registration Fees			
Player Registration	\$	119,000	
Single Event Registration	\$	6,000	
Total Registration Fees	\$	125,000	
USASA Affiliation Fees	\$	100	
Contract Services			
CPA Expense	\$	6,000	
Outside Contract	\$	1,000	
Website Hosting Services	\$	750	
Total Contract Services Fees	\$	7,750	
Operations			
Rent (\$200/month)	\$	2,400	
Bank Fees - Arbiter	\$	150	
Postage, Mailing Services	\$	150	
Supplies & Copies	\$	500	
Telephone & Telecommunications	\$	1,300	
Technology & Equipment	\$	1,800	
Total Operations Expenses	\$	6,300	
On-Line Transaction Expenses			
Merchant Discount Online Fees	\$	1,238	
Total On-Line transaction Expenses	\$	1,238	
Payroll & Benefits			
Salary & Wages	\$	71,019	(4)
Payroll Tax Expense	\$	5,302	
Medical Ins and HSA	\$	5,554	
6% Benefit	\$	4,261	
Total Payroll & Benefit Expense	\$	86,136	
Travel and Meetings			
NCASA AGM	\$	250	(5)
Executive Comm & Conf Call	\$	150	(6)
Regional/National Meeting	\$	7,200	(7)
Travel (BOD Non meeting)	\$	500	
D&A	\$	-	
Total Travel and Meeting Expense	\$	8,100	

Tournaments			
	Carolinas Cup	\$	37,500
	Celebrate the Ta Ta's	\$	4,500
	National Cup (Region 3)	\$	7,200 (8)
	National Cup R3 Referee Subsidy	\$	600
	BOD Cup Support Travel	\$	3,900 (9)
	Carolinas Cup Subsidy	\$	-
	Total Tournaments Expense	\$	53,700
Other Expenses			
	NC Soccer Hall of Fame	\$	1,200
	Depreciation	\$	400
	Interest and Other Expenses	\$	-
	Website Expense	\$	-
	Marketing/ Outreach	\$	7,000 (10)
	Misc Reg. and Acct. Exp	\$	-
	State & League D&O Policies	\$	7,560 (11)
	Total Other Expenses	\$	16,160
TOTAL EXPENSES		\$	304,484
Reserve Advance			
SURPLUS/DEFICIT		\$	8,541

(1) Estimated registration based on 2021

(2) Carolinas Cup (\$750/team for 50 teams) and Celebrate the Ta Tas (\$450/team for 10 teams)

(3) 14 leagues at \$50/league

(4) Budget includes a 3% increase in payroll

(5) NCASA AGM - Virtual

(6) Zoom subscription

(7) Estimated cost for 3 BOD for each meetings for National and Regional at \$1,400 and \$1,000 per person respectively

(8) Travel subsidy and entry fee (\$1,000 for Champions and \$500 for Runner-Up in each 4 divisions. \$300 entry fee for 4 champions.

(9) Charleston Cup (\$1,200), Beer City Cup (\$1,200) and Region III (\$1,500)

Constant Contact (\$,1500), Other (\$500) and New Initiative Marketing (\$5,000)

(11) Estimated cost of D&O for all leagues